



Hello from Unified!



July was a very exciting month for us! Between

[The Shelby Co. Schools Project](#)

and our completed partnership with

[Louisville City FC](#)

, we have had much to celebrate. We also stayed busy with many trainings and events. If you weren't able to join us in July, don't worry! We host events nearly every month, and we have several great events coming up in August.

[Check out the upcoming events here](#)

or below to see what is happening in August, then make sure to register!

Choosing a Phone System for the Hospitality Industry

The phone systems are the life blood of a hotel. From the front desk to every hotel room, it is vital to stay connected. So, whether you are looking for a phone system for your new hotel or to update your ancient phone system, here are some considerations for getting phones to work in the hospitality setting.

[\[Read more\]](#)

Things Got a Little Crazy Around Here

We had planned a company wide meeting earlier this week. It was this morning. In between the initial plan and the meeting, John Marshall completed a deal to partner with Louisville City Soccer. So, instead of just announcing the sale at our meeting, we felt the need to act like the soccer fans we are quickly becoming. John and I visited the LouCity offices and store on Thursday to gather some necessary props for our announcement. The entire company was grateful that John and VP of Sales Michael Gabhart did not follow CEO Scott Diamond's suggestion to go shirtless and paint their chests.

[\[Read more\]](#)

Welcome Aboard!

We want to give a very big, warm welcome to our newest customers! During the months of April, May, and June we added 23 new customers, and we are very excited to have each one as a part of our Unified family.

[\[Read more\]](#)

Get the Job Done and Have Fun Too

Our Facebook post last Friday talked of a Harvard Business Review written about having fun. It immediately made me think of something that happened last week.

On Thursday morning our CEO, Scott Diamond, received a text from an old friend from grade school. Lance Atkins, Vice President of Beechmont Racquet Club, was in a bind because the phone system at his club was failing.

[\[Read more\]](#)

The Shelby County Public Schools Project

We just completed the main phase of the installation of a new ShoreTel communications platform for Shelby County Public Schools. The installation consists of 850 IP-enabled phones at 6 elementary schools, 2 middle schools, 2 high schools and 5 other buildings across Shelby County.

[\[Read more\]](#)



UPCOMING EVENTS

Register Here:

[August 3, Louisville, KY - ShoreTel End User Training](#)

[August 17, Lexington, KY - ShoreTel ECC Supervisor Training](#)

[August 23, Louisville, KY - ShoreTel Luncheon](#)

[August 24, Lexington, KY - ShoreTel Luncheon](#)

[August 24, Louisville, KY - ShoreTel ECC Supervisor Training](#)

Employee Spotlight: Kevin Hester



Kevin Hester has been with Unified Technologies since November of 2016 and brings with him a large knowledge of all things Mitel.

[\[Read more\]](#)

Customer Spotlight – Affini Corp



This month our spotlight shines on

[Affini Corp](#)

, a cutting edge medical lab right here in Louisville, Kentucky.

Yesterday one of our interns, Jack Gutermuth, and I met with our customer and partner, Affini Corp. Jack is working on a video assignment and I wanted to gather some information for our July Customer Spotlight. The conversation started like most spotlight interviews do. We talked about why they chose us for their telecommunications needs and what we were able to do for them (more on that later).

[\[Read more\]](#)



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